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Income Tax Determinations
Ballinger, Josiah P. ^{A-2}

Commissioners Murphy, Macduff and Condon

Solomon Rice, Hearing Officer

Josiah P. Ballinger

1956 Assessment No. E-243102

1957 Assessment No. E-243103

Arts. 16 and 16-A

Several hearings in the above matter were held before me at the New York City office on September 13, 1963 and October 21, 1963.

The issue involved herein is allocation of business income and expenses of a non-resident taxpayer transacting business both within and without the State.

The taxpayer is a general insurance broker licensed in the State of New York and New Jersey, handling accident, health and casualty insurance. The taxpayer conducted his general insurance business both within and without the State of New York. Almost 90% of his insurance business was placed with Travelers Insurance Company through its offices at 80 John Street, New York City and at Newark, New Jersey. The taxpayer was furnished with a private office at the offices of Travelers at 80 John Street where he spent from four to eight approximately six months a year, a few hours each day in connection with said business. He was not furnished any secretarial help and kept no records at said office. The expenses in connection with the maintenance of the office in New York City was borne solely by Travelers.

The taxpayer also maintained an office at his home in Elizabeth, New Jersey in connection with his insurance business where he kept full and complete records, files, books, typewriters, adding machines, etc. During the years in issue, the taxpayer employed high school girls to assist him with typing and clerical work with respect to the billings to his clients and the mailing of notices and statements to about two thousand policy holders. He maintained a summer home in Allamuchy, New Jersey and a winter home in Fort Palm Beach, Florida where he spent his summers and winters. He maintained complete double date records of the policy holders and files in each of said homes and claimed business expenses in connection therewith to the total amount of \$1,500 during each of the years involved. He submitted with Marine Agency to act as sub-brokers on his behalf during the three winter months which he spent at his home in Florida. The premiums were paid directly to the taxpayer who deducted his commissions and remitted the balance to the insurance companies.

TO:

Commissioners Murphy, MacDuff and Conlon

RE:

JOSIAN P. BALLINGER

Almost all of the taxpayer's business consisted of renewals. His total gross insurance brokerage commission income earned both within and without the State of New York amounted to \$20,384.93 and \$19,730.94 for the years 1956 and 1957, respectively. He claimed total business expenses of \$8,150.87 and \$8,844.19 for the years 1956 and 1957, respectively. The taxpayer was unable to indicate what portion of insurance commission income represented orders for insurance originally consummated in the State of New York and what portion represented orders for insurance originally consummated in the State of New Jersey. The taxpayer testified that the amounts of \$12,908.58 and \$12,882.33 included in his total gross insurance income for the years 1956 and 1957, respectively, represented commission income on risks located or resident in the State of New York. It is to be noted that for prior years the Income Tax Bureau permitted the taxpayer an allocation. However, the basis therefor is not indicated.

I am of the opinion that the taxpayer is entitled to an allocation of commission income on the orders for insurance consummated both within and without the State of New York; that since it is not possible to ascertain where the original orders for insurance were consummated, that the Commission consider the commission income on risks located or resident in this State as if the orders therefor were consummated here. I am of the further opinion that the deduction of \$1,500 claimed by the taxpayer in connection with the storage of his duplicate records in his summer and winter homes is excessive and in lieu thereof that he be entitled as a fair and reasonable amount for storage of said records \$100 for each of the years involved; that he also be allowed \$150 contribution to Marble Collegiate Church of New York City for each of the years in issue. I have accordingly recomputed the personal income taxes and unincorporated business taxes of the taxpayer in accordance with the proposed determination.

For the reasons stated above, I recommend that a determination be made by the Tax Commission in the form submitted herewith.

APR 27 1967

5-5-67

SOLOMON SIES

Hearing Officer

/s/

MARTIN SCHAPIRO

Approved

/s/

SAUL HECKELMAN

Approved

**STATE OF NEW YORK
STATE TAX COMMISSION**

IN THE MATTER OF THE APPLICATION

OF

JOSHUA F. HALLINGER

**FOR REVISION OR REFUND OF PERSONAL
INCOME TAXES UNDER ARTICLE 14, AND
UNINCORPORATED BUSINESS TAXES UNDER
ARTICLE 14-A OF THE TAX LAW FOR
THE YEARS 1956 AND 1957**

Joshua F. Hallinger, the taxpayer herein, having filed applications for revision or refund of personal income taxes under Article 14 and unincorporated business taxes under Article 14-A of the Tax Law for the years 1956 and 1957, and hearings having been held in connection therewith at the office of the State Tax Commission, 60 Centre Street, New York, New York, on September 13, 1963, and October 21, 1963, before Solomon Sles, Hearing Officer for the Department of Taxation and Finance, at which hearing the taxpayer appeared personally and testified, and the record having been duly examined and considered,

The State Tax Commission her-by finds:

(1) That the taxpayer, Joshua F. Hallinger, filed New York State non-resident income tax returns for the years 1956 and 1957; that on his return for 1956, the taxpayer indicated total brokerage commissions received by him during said year, as reported for Federal income tax purposes, in the amount of \$30,386.53 and total business expenses in connection with said income in the amount of \$4,330.87 of which he claimed \$4,030.87 allowable to New York; that for 1957 he indicated total brokerage commissions received by him during said year in the amount of \$19,737.94, as reported for Federal income tax purposes and business expenses in connection with said income in the amount of \$4,063.19; that the taxpayer claimed an allocation of business income attributable to sources outside the State of New York for said years; that the taxpayer did not compute his New York State taxes due

for the years 1936 and 1937 and did not file any unincorporated business tax returns for said years; that on February 3, 1938, the Department of Taxation and Finance made assessments against the taxpayer of personal income taxes under Article 14 and unincorporated business taxes under Article 14-A of the Tax Law for the years 1936 and 1937 (Assessment Nos. B 554102 and B 554103) disallowing allocation of income claimed for both years and further disallowing business expenses in the amounts of \$4,000 and \$4,000 for the years 1936 and 1937, respectively; that the assessments were computed on the basis of total net income reported in the amounts of \$13,574.06 and \$12,074.73, for the years 1936 and 1937, respectively.

(2) That during the years 1936 and 1937 and prior thereto, the taxpayer was and still is a general insurance broker licensed in the states of New York and New Jersey, handling accident, fire and casualty insurance; that the taxpayer conducted his general insurance brokerage business both within and without the State of New York; that almost 90% of the taxpayer's insurance business was placed with Travelers Insurance Co. through its offices at 80 John Street, New York City and at Newark, New Jersey; that the taxpayer was furnished with a private office at the offices of Travelers Insurance Co. at 80 John Street, New York City where he spent five days a week, approximately six months a year, a few hours each day in connection with said insurance business; that the expenses in connection with the maintenance of the office in New York City were borne solely by Travelers Insurance Co.; that the taxpayer was not furnished any secretarial help and kept no records at said office.

(3) That, in addition, the taxpayer maintained an office at his home in Elizabeth, New Jersey in connection with said insurance business where he kept full and complete records; that he used two rooms in his home where he kept his files, books, typewriters, adding machines, stationery, etc.; that during the years in issue the taxpayer employed high school girls to assist him with typing and clerical work with respect to the billings to his clients and the mailing of letters and circulars to about two thousand policy holders; that the taxpayer

arranged with Marine Agency of New Jersey to act as sub-broker on his behalf during the three winter months which he spent at his home in West Palm Beach, Florida; that the taxpayer serviced his own accounts; that the premiums were paid directly to the taxpayer who deducted his commissions and credited the balance to the insurance companies.

(4) That the taxpayer maintained a summer home at Allamuchy, New Jersey, and a winter home in West Palm Beach, Florida where he spent his summers and winters; that he maintained complete duplicate records of the policy holders and files in each of said homes and claimed business expenses in connection therewith in the total amount of \$1,500 during each of the years involved herein; that the taxpayer claimed total business expenses of \$8,354.87 and \$8,844.19 for the years 1936 and 1937, respectively.

(5) That the taxpayer's total gross insurance brokerage commission income earned both within and without the State of New York amounted to \$20,344.93 and \$19,737.96 for the years 1936 and 1937, respectively; that the amounts of \$7,476.35 and \$7,465.41 included in the figures mentioned above represented earned commission income on orders for insurance consummated in the State of New Jersey during the years 1936 and 1937, respectively; that the amounts of \$12,868.58 and \$12,272.55 included in total gross income represented earned commission income on orders for insurance consummated within the State of New York during the years 1936 and 1937, respectively.

Based upon the foregoing findings and all of the evidence presented herein, the State Tax Commission hereby

DETERMINES:

(A) That the taxpayer is entitled to an allocation of income attributable to sources both within and without the State of New York; that the amounts of gross income attributable to sources within the State of New York for the years 1936 and 1937 are \$12,868.58 and \$12,272.55, respectively.

(B) That the deduction of \$1,500 claimed by the taxpayer in connection with the storage of files and duplicate records at his summer and winter homes, as more fully set forth in Finding (4) above,

is excessive and, therefore, disallowed; that in lieu thereof, the taxpayer is allowed as a fair and reasonable amount for storage of said records \$100 for each of the years 1936 and 1937; that the taxpayer is entitled to an allocation of expenses attributable to sources both within and without the State of New York in the amounts of \$6,850.87 and \$7,363.19 for the years 1936 and 1937, respectively; that the percentage of expense allocable to New York is .6335 or \$4,336.60 for the year 1936 and .6115 or \$4,493.91 for the year 1937; that the taxpayer is entitled to a deduction of \$150 contributed to Marble Collegiate Church, New York City for each of the years in issue.

(C) That, accordingly, the assessments of personal income tax under Article 16 and unincorporated business taxes under Article 16-A of the Tax Law for the years 1936 and 1937 are hereby recomputed as follows:

	1936	1937
Gross N.Y. Income Reported	\$12,908.97	\$12,082.33
Less N. Y. Expenses		
1936-N.Y. Gross Inc. \$12,908.97		
Total	\$12,908.97	
Total Expense \$6,850.87 =	\$4,336.60	
Less N. Y. Expenses		
1937-N.Y. Gross Inc. \$12,082.33		
Total	\$12,082.33	
Total Expense \$7,363.19 =		\$4,493.91
Less deduction for storage of records	\$100.00	\$100.00
Less contribution to Marble Collegiate Church, NYC	\$150.00	\$150.00
Adjusted Net Income	\$7,631.97	\$7,632.33
Personal Exemption	\$1,000.00	\$1,000.00
Taxable Balance	\$6,631.97	\$6,632.33

	1956	1956	1957	1957
Normal Tax				
@ 2-3/4%	\$ 210.10			
Less Reduction				
_____	31.00			
Normal Tax Due		6173.10		
Normal Tax 2-4%				193.40
Adjusted net business income		\$8,381.97		\$7,333.40
Salary credit				
_____	\$1,304.39	\$1,304.39		
Business Im-				
_____	1,000.00	1,000.00	1,000.00	1,000.00
Balance subject to				
unincorporated busi-				
ness tax		\$1,657.50		\$ 866.70
Unincorporated busi-				
ness tax @ 4%		66.30		
Less Reduc-				
_____	31.00			
Unincorporated busi-				
ness tax due				
Total additional tax due			\$ 11.30	\$ 11.30

together with interest and other charges that may be lawfully due thereon; that the assessments made against the taxpayer for the years 1956 and 1957 (Assessment Nos. 245122 and 245123, respectively) are hereby modified in accordance with the above computations; that said assessments, except as herein modified, are correct and do not include any tax or other charge which could not have been lawfully demanded, and that the taxpayer's applications for revision or refund, except as herein modified, are hereby denied.

DATED Albany, New York on the 17th day of May, 1967.

STATE TAX COMMISSION

/s/

JOSEPH H. MURPHY

/s/

JAMES R. MACDUFF

/s/

WALTER MACLYN CONLON